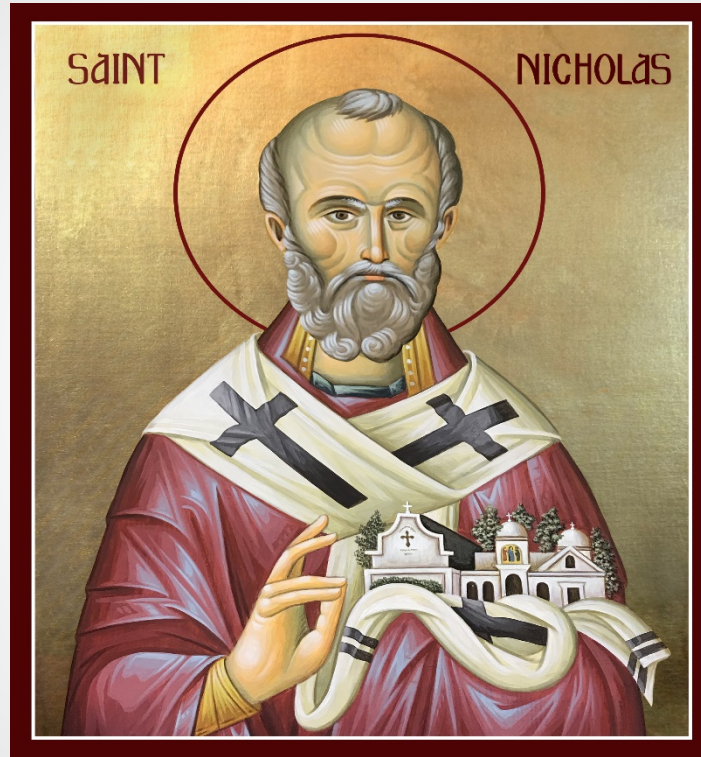


2021 General Assembly

February 28, 2021



St. Nicholas Greek Orthodox Church
Wilmington, North Carolina

GA – Logistics

- **Blend between in person & Virtual session**

- For ZOOM participants

- Slides will be shared live
 - All participants will be on MUTE
 - Use CHAT feature to type in your question
 - Send message directly to Melissa Kirkby
 - She will be monitoring comments and deliver

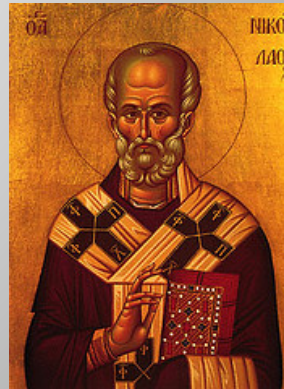
- During Voting (assuming quorum)

- First we will ask for votes in person 1st and record
 - Next we will ask for votes via ZOOM by RAISING HAND
 - Go to participants & then raise hand

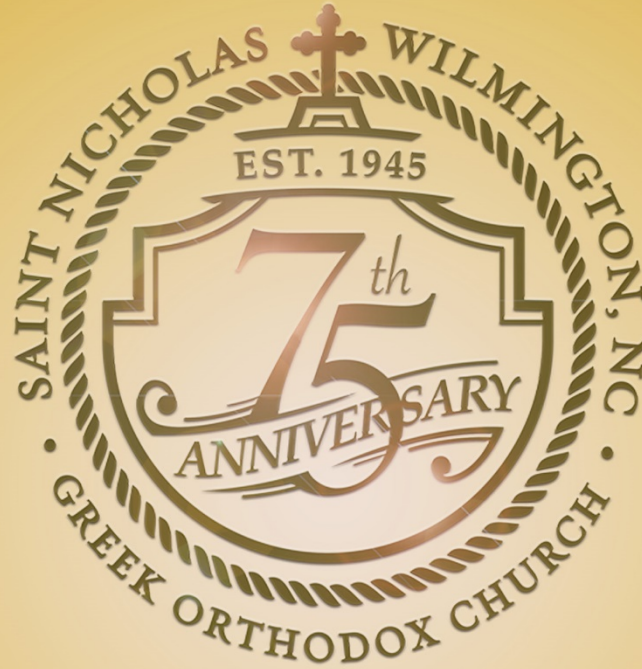


Agenda

- Opening Prayer & Pastoral Reflection – Fr. Steven
- Election of Chairman – Evangelos Fragos
- Determination of Quorum – Melissa/ Tina
- Past General Assembly Meeting, Fall 2020
 - *Minutes electronically distributed*
- President's Report – Evangelos Fragos
- Back Building Update – Nick Saffo
- Capital Campaign & Campus Committee – Fr. Steven
- Drive Thru Festival update – Nick Saffo
- Council of Ministry highlights – Manny Miliotis
- Treasurer's Report – Tina Bostic
- Closing Prayer – Fr. Steven



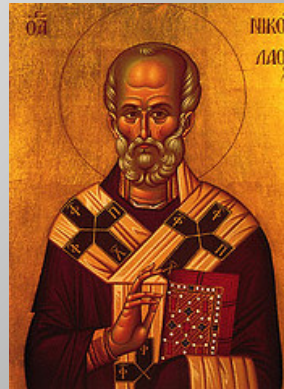
Opening Prayer & Pastoral Reflection – Fr. Steven



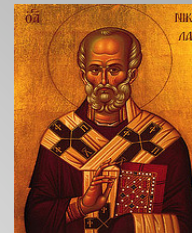
SPRING
GENERAL ASSEMBLY
SUNDAY, FEBRUARY 28, 2021

Agenda

- Election of Chairman – Evangelos Fragos
- Determination of Quorum – Melissa/ Tina
- Past General Assembly Meeting, Fall 2020
 - *Minutes electronically distributed*
 - *No action items captured*
 - *Questions & Motion to Approve*



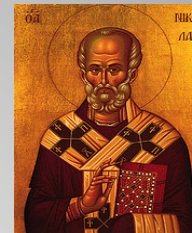
President's report



2020 - Accomplishments in the midst of Pandemic

- Liturgical Continuity & Parishioner safety
 - *Balanced in person restrictions w/on-line services*
- Ministry Innovation
 - *Continued key activities going through COVID*
- 606 Property
 - *Purchase, Renovation, Rental to School, Gym refurbishment*
- Drive-thru Festival
 - *Together as a parish / Great response from community*

President's report

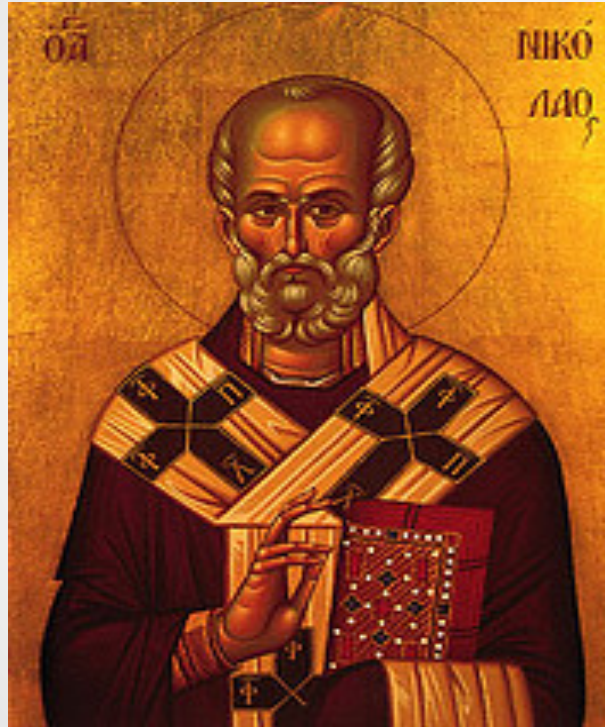


2021 – Journey to Normal

- COVID news
 - Safety Protocols: Continue to follow Metropolis guidelines
 - COVID Testing by Andor Labs: Front parking 3 month lease!
- Campus news
 - Playground – *In progress (Temp location boundary w/Baptists)*
 - Boy Scouts (*non profit*) – *Participate w/local troop (3 mth trial)*
 - Activity Center “Gym” – *Policies coming for family use*
- 75th Anniversary
 - Plans in full swing for gala weekend on **Oct. 22-24, 2021**

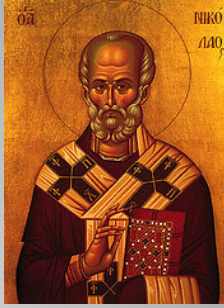
Back Building update – Nick

606 S. College



Construction Report / Nick Saffo

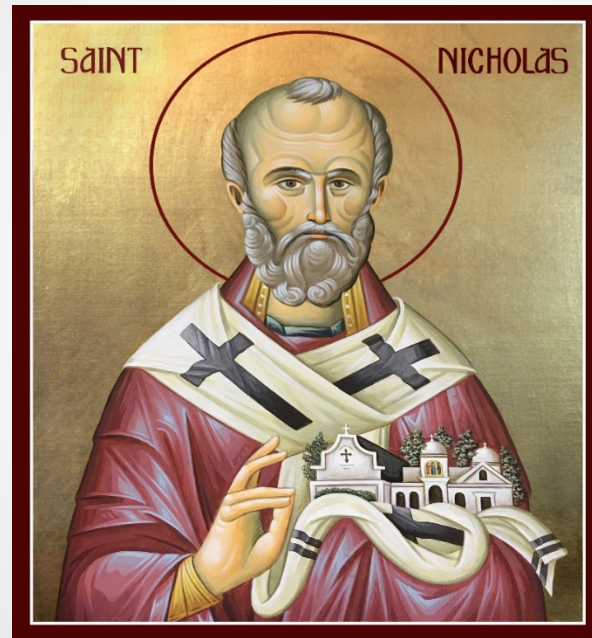
Progress since last general assembly



- Additional two coats of paint on gymnasium floor
- Safety pads on the walls
- Cameras installed
- Water fountains reconfigured
- Usage policy defined by PC
- Keypad lock coming soon
- Actively discussing with the school to renew their lease for another 12 months and potentially longer.

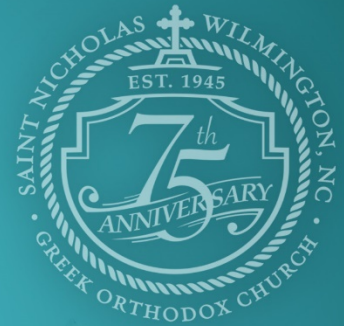
Capital Campaign & Campus Committee

Fr. Steven



THE CHAMPIONS OF SAINT NICHOLAS

CAPITAL CAMPAIGN



BUILDING
TEAM

PART 1 Pay Off the Principle - The Building Team aims to raise at least \$460K (40%) within five years, with the Festival to match it.



20% Paid to date
(Church Funds)

40% To Come from
Rent & Festivals

Our Goal!
\$460,000 (40%)

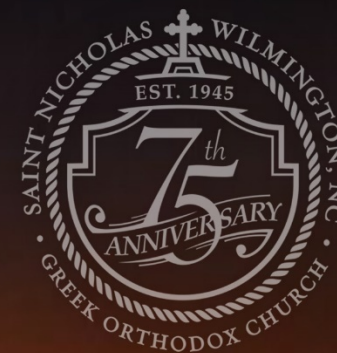
PART 2 of the campaign is to raise the necessary funds to outfit the building into a gymnasium and activity space for our ministries and families.

Goal: Raise **\$100,000** by our 75th Gala in October, 2021

COURT
TEAM



CAPITAL CAMPAIGN



DON'T MISS OUR
FIRST FUNDRAISING EVENT!

MARCH MADNESS SHOOTOUT

3.26 @ 8PM

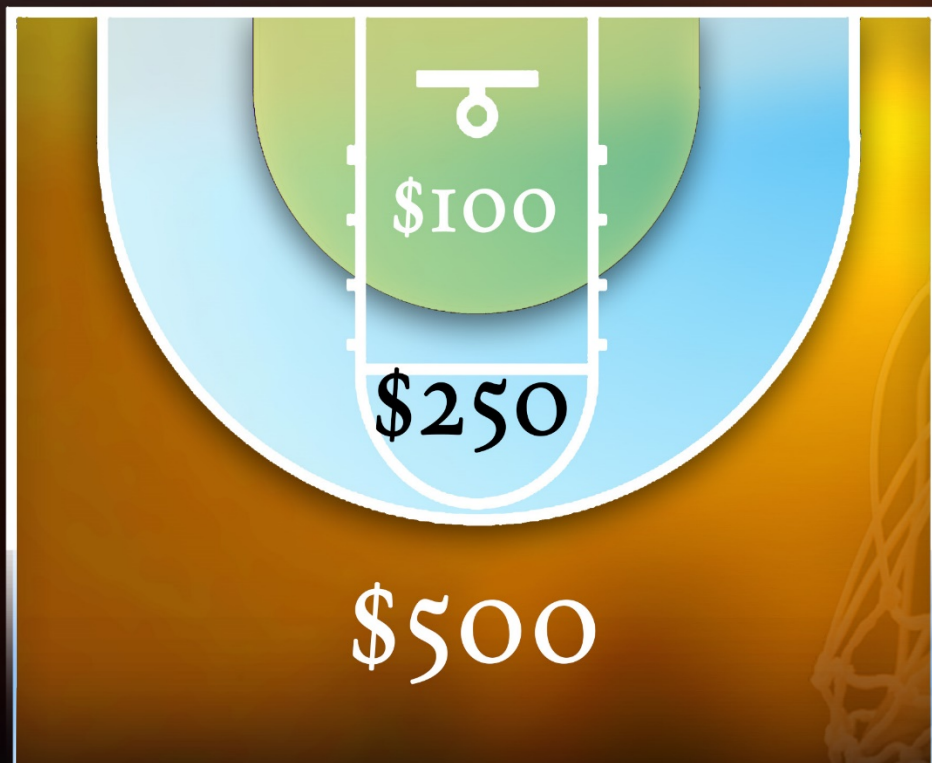




CAPITAL CAMPAIGN



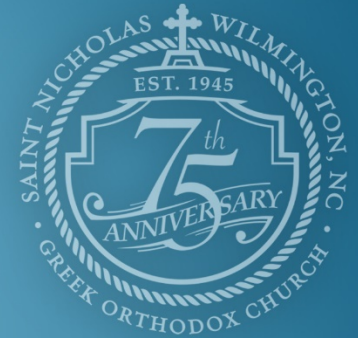
HOW IT WORKS:



TEAMS OF 2. EACH TEAM WILL HAVE A "CHAMPION" AND A "BENEFACTOR." THE "CHAMPIONS" WILL TRY AND SEE HOW MANY BASKETS THEY CAN MAKE IN 30 SECONDS, THE "BENEFACTORS" WILL MAKE FINANCIAL CONTRIBUTIONS TOWARDS PAYING OFF THE SAINT NICHOLAS ACTIVITY CENTER FOR EVERY SHOT MADE.

BENEFACTORS CAN ELECT TO DOUBLE THE AMOUNTS AND BECOME "GRAND BENEFACTORS"

GROWTH & PLANNING + VISION COMMITTEES



WILMINGTON AREA EXPERIENCES RECORD GROWTH

304,053

POPULATION IN
WILMINGTON METRO AREA IN 2021

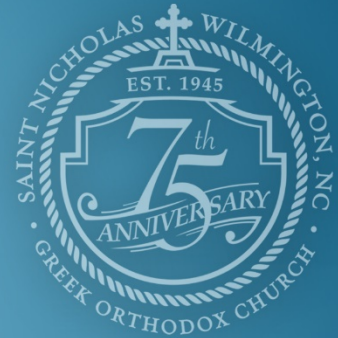
**18.6% GROWTH
SINCE 2010**

**POPULATION
EXPECTED TO DOUBLE
IN THE NEXT 20 YEARS**

**#1 MOST INBOUND
MOVES IN USA IN 2020!**

WECT News – JAN 5, 2021

GROWTH & PLANNING + VISION COMMITTEES

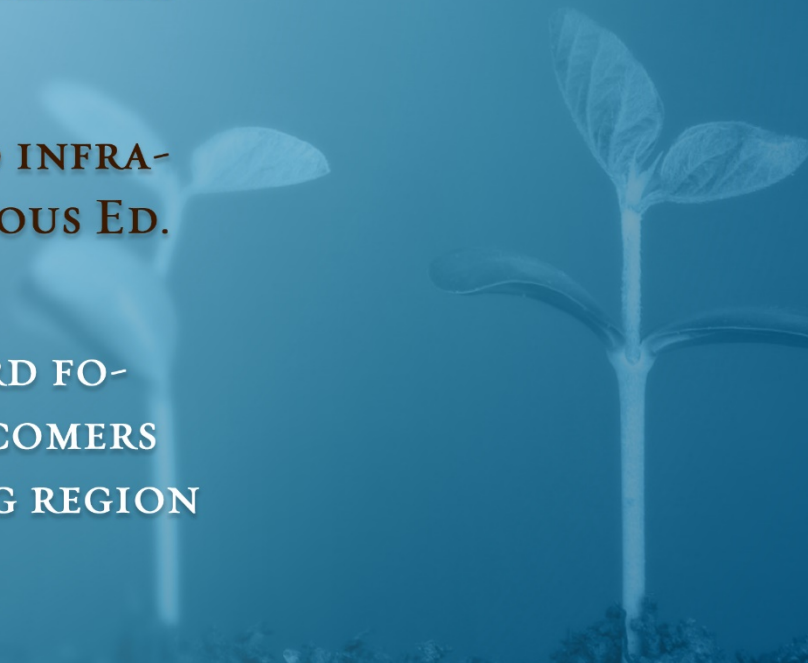


GROWTH & PLANNING THREE "E's" FOR EXCELLENCE

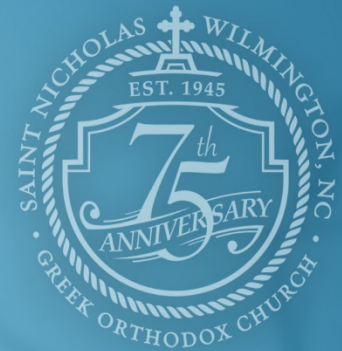
ENGAGE: FIND WAYS TO CONNECT THE FAITHFUL TO THE CHURCH AND DEVELOP FUTURE LEADERS

EDUCATE: DEVELOP MINISTRIES AND INFRASTRUCTURE THAT PROMOTES YOUTH RELIGIOUS ED.

EVANGELIZE: BECOME AN OUTWARD FOCUSED PARISH THAT IS WELCOMING TO NEWCOMERS AND ACTIVELY ENGAGES WITH SURROUNDING REGION



GROWTH & PLANNING + VISION COMMITTEES



CAMPUS VISION COMMITTEE

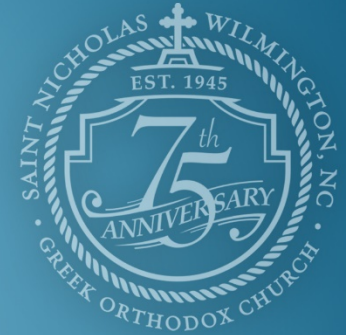
WHO: REPRESENTATIVES FROM PARISH COUNCIL AND GROWTH & PLANNING COMMITTEE, PLUS INPUT FROM YOU THE FAITHFUL!

MISSION: TO CREATE A PLAN FOR OUR FUTURE CAMPUS THAT ACCOMMODATES OUR GROWTH & PLANNING STRATEGY AND PREPARES THE PARISH TO MEET THE NEEDS OF OUR EXPANDING REGION.

PROGRESS: WE HAVE INTERVIEWED SEVERAL ARCHITECTS/CONTRACTORS/CAMPUS PLANNERS, AND CONDUCTED SOME STRUCTURAL ANALYSIS ON OUR EXISTING CAMPUS WITH THEM.

HOW YOU CAN HELP: CONTACT THE CHURCH TO GIVE YOUR INPUT OR SPEAK WITH A COMMITTEE MEMBER DIRECTLY

GROWTH & PLANNING + VISION COMMITTEES



PLAYGROUND COMMITTEE SET TO INSTALL A PLAYSPACE THIS SPRING!

**WE ARE CALLED TO PREACH
THE GOSPEL TO ALL**

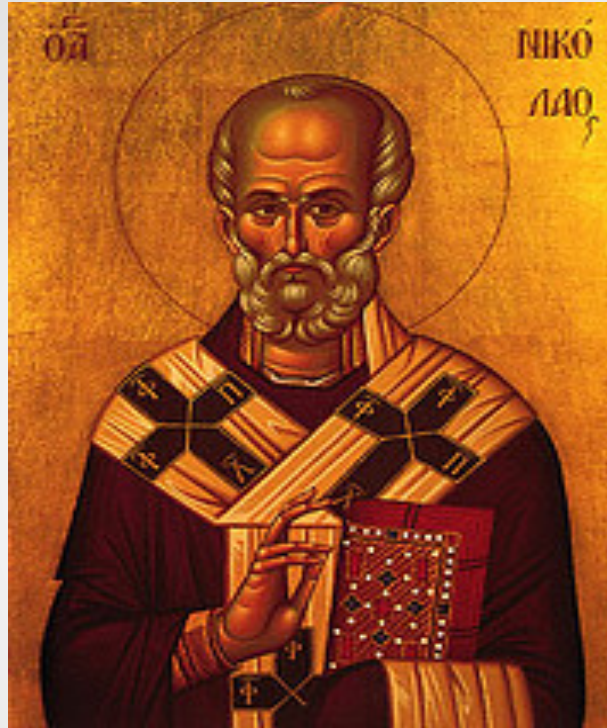
**"PLAY" IS THE LANGUAGE
IN WHICH CHILDREN
LEARN**

**THE BAPTISTS NEXT
DOOR HAVE AGREED
TO LET US USE THEIR
CAMPUS FOR FREE**

**PROJECT IS ALREADY
FULLY FUNDED
BY PRIVATE DONATIONS!**



Festival Drive Thru – Nick

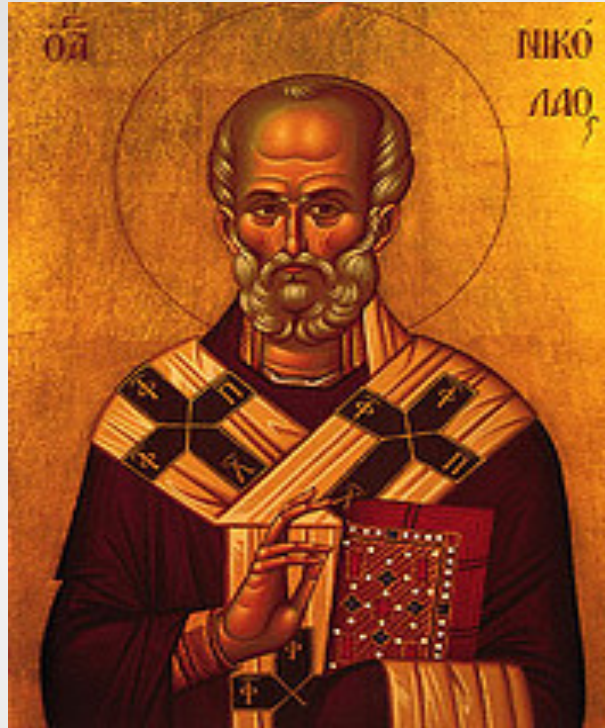


Festival Report

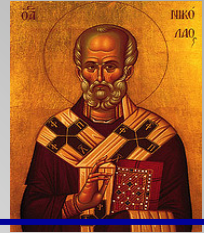
- **2021 Greek Festival Drive Thru – May 14-16 2021**
 - Festival Committee Meeting – Tuesday, March 9th
7pm



Ministry Highlight Reports



Ministry – Key Highlights



Religious Education:

- **Sunday School** via ZOOM at 12:30
 - Grades K-5 & 6-12
 - Lenten in Person activities
 - Planning currently
- **Synaxis** – Tues 10:00 am
 - Live after Paraklesis / ZOOM
- **Lenten Study** – Weds 7:00 pm
 - Live after Vespers - TBD

Youth:

- **Joy:**
 - Fellowship outdoors
 - Fr. Steven provided lesson
- **GOYA:**
 - Project WARM – 2/27
 - Campfire - 3/14

Family Life:

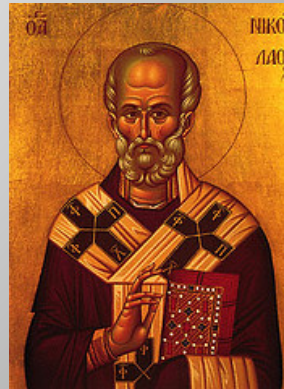
- **LOVE: Re-initiated @ church**
 - 10:00 am mtgs Weds
 - (1) Saturday per month
 - Over 40 children 0-4 yrs old
- **Family plan – Other**
 - 3/27: Journey of Marriage
 - Seminar 9:00-4:00pm

Philoptochos:

- **General Mtg** 3/14 Sun 11:30am
 - Planning for Lenten Season
- **Lenten Soup Sales**
 - Each week, after Sunday church
- **Lenten Retreat** – 3/19 & 3/20
 - Virtual – Registration needed

Agenda

- **Treasurer's Report – Tina Bostic**
 - Festival Net Income 2020 & Historical
 - 606 Renovation Review
 - Assets & Liabilities
 - Stewardship Update
 - 2021 Budget
 - Audit committee nomination



Festival Report

<u>Year</u>	<u>Net Income</u>	<u>Profit Margin</u>
•2014	\$131,438	53%
•2015	\$130,894	51%
•2016	\$146,301	56%
•2017	\$149,724	55%
•2018	\$ 73,001	34%
•2019	\$140,630	49%
•2020 (DT)	\$ 86,172	65%

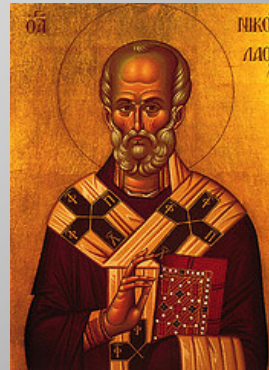


2020 Charity Distribution

Good Shepherd Center – \$2,500

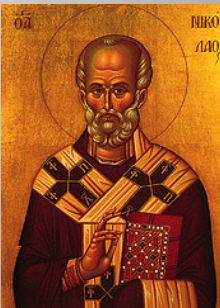
First Fruits Ministries- \$2,500

Metropolitan Alexios Agape Fund – \$5,000 (Dec 2019)



Treasurer's update

- **Capital Income/Expense Review**
- **Assets/Liabilities**
- **Final 2020 budget**
- **Stewardship summary**
- **Approval of 2021 budget**
- **Audit Committee volunteers needed**



606 Renovations Financial Review

- Total Donations – \$442,975
– Includes cash, equipment, labor
- Total Expenses – \$452,211
– Includes cash, equipment, labor
- Net – (\$9,236)



The donors of time, talent and treasures supported the 606 building transformation

Nick and Tia Saffo and Family
John and Catherine Psilos and Family
Caleb and Anita Kratsas and Family
Billy, Nick and Tony Saffo
Evangelos and Olympia Fragos and Family
John and Argie Franck and Family

Dino and Renee Psilos and Family
Yianni and Evgenia Karonis
Nick and Nena Lazaridis
John Xanthos
Doky and Despina Saffo
Avery Saffo
Yianni Fragos
Lee and Doris King
Michael and Tina Bostic
Paul Loukas



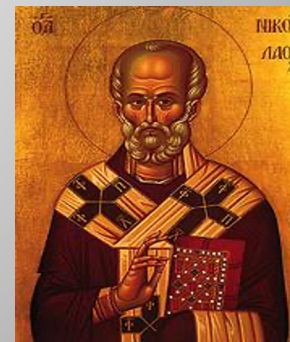
As of
2/28/2021

Assets & Liabilities – *Key accounts*

Bank Accts.	02. 26. 2021	Fall Assembly 11.7.2020	Comments
General Fund	\$33,581.78	\$55,928.02	
Money Market	\$150,801.04	\$286,083.11	Back building reno/ festival exp & \$50K loan payment
Festival Checking	\$6,570.43	\$18,953.03	
Designated	\$74,426.80	\$89,008.26	
*Benevolent	\$21,738.62	\$20,230.00	
*Building Fund	\$19,851.74	\$19,851.74	
*Memorial	\$22,626.69	\$38,551.04	Vestry capital improvement
*Greek School	\$10,187.92	\$10,087.92	
Total of all Accts	\$256,116.55	\$449,972.42	
606 Mortgage	\$689,206.80	\$748,836.55	
GF reconcile to MM	\$50,000.00	\$50,000.00	

St. Nicholas - Stewardship History

Year	<u># of Givers</u>	Amount Given	Average giving per steward
2016	179	\$274,335	\$1,532
2017	188	\$271,901	\$1,446
2018	196	\$223,819	\$1,142
2019	203	\$254,928	\$1,256
2020	216	\$252,283	\$1,168



2021 Stewardship Pledge Status

Stewardship ranges pledged

Amount Pledged	Number Pledges	% of Pledges
\$0.01 - \$100.00	21	17.1%
\$100.01 - \$500.00	41	33.3%
\$500.01 - \$750.00	9	7.3%
\$750.01 - \$1,000.00	12	9.8%
\$1,000.01 - \$2,000.00	20	16.3%
\$2,000.01 - \$5,000.00	11	8.9%
\$5,000.01 - \$7,500.00	3	2.4%
\$7,500.01 - \$10,000.00	3	2.4%
>\$10,000 —	3	2.4%
Totals	123	

- **123(42%) families of 294 have pledged \$191,513**

- **2019 we had 45% pledging \$210K**

ABUNDANT GIVING

- **29 families have created online giving account.**
- **12 of these have scheduled reoccurring payments**

2020 Operating Budget Final Actuals

- **Income –\$356,004 Expenses - \$348,533**

- **Net revenue – \$7,471**

Note: PPP funds received \$22,600

Stewardship received in 2020 - \$252,283

Goal was \$279,361 - short \$27,078

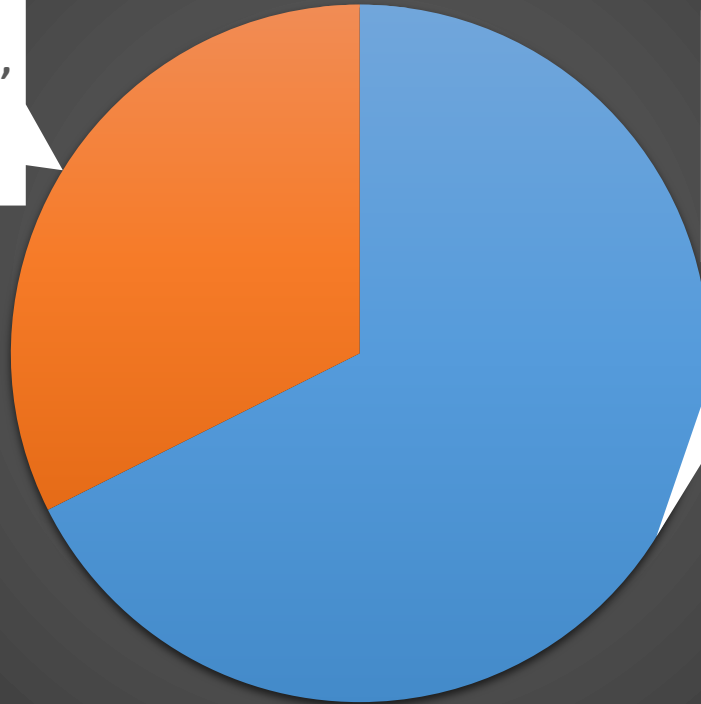
2021 Budget Comparison to Actuals

Budget Categories	2020 Actuals	2021 Budget	Variance
Income			
Total Stewardship	\$252,282.84	\$255,527.50	\$3,244.66
Other Income Donations/PPP)	\$103,720.97	\$122,485.00	\$18,764.03
Total Income	\$356,003.81	\$378,012.50	\$22,008.69
Expenses			
Total Admin & Operational	\$18,219.38	\$16,700.00	-\$1,519.38
Total Building & Grounds	\$69,247.15	\$69,868.53	\$621.38
Total National Church			
Commitments	\$44,727.83	\$44,910.00	\$182.17
Total Parish Resources	\$173,889.25	\$177,378.97	\$3,489.72
Total Programs	\$32,449.24	\$59,155.00	\$26,705.76
Total Expenses	\$348,532.85	\$378,012.50	\$29,479.65

2021 Budget

2021 Income

Other Income
(Donations/PPP),
\$122,485.00 ,
32%



Total
Stewardship,
\$255,527.50 ,
68%

32% of Income:

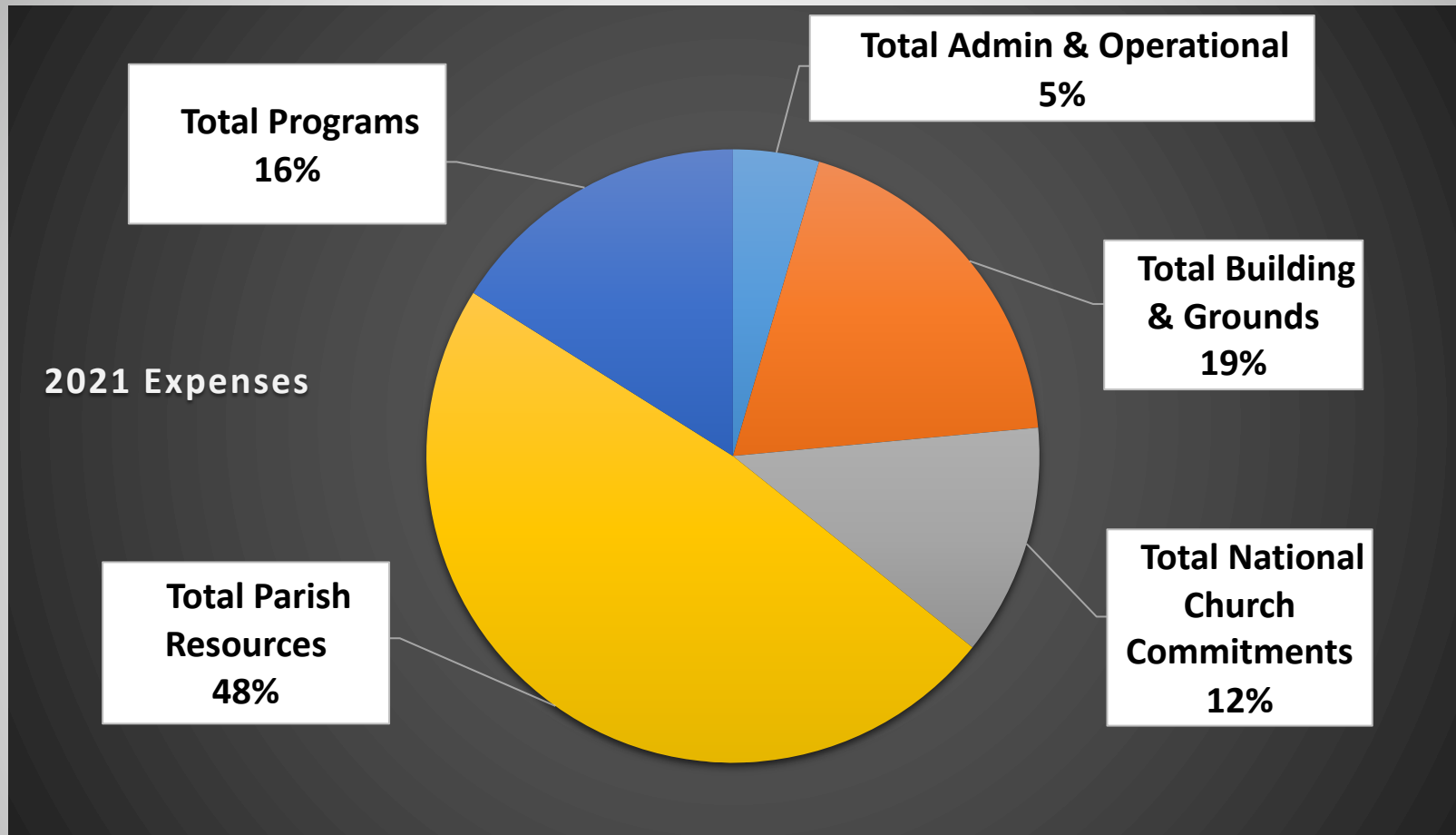
- Donations
- PPP 2nd loan estimate of \$37,500

68% of Income:

Stewardship

- Increase by \$3K

2021 Expenses



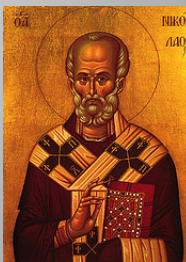
- **Parish resources:** include salaries, benefits, etc. going up by \$5,500
 - Includes a 3% increase for Fr. Steven (inflation 2.2%)
- **Total programs:** Majority increase specifically with the 75th anniversary however being offset by the income

Next steps

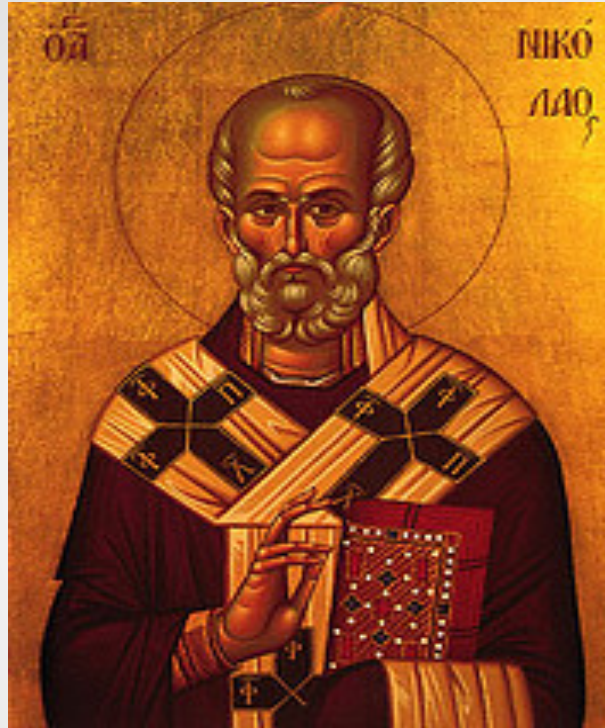
Audit committee

– 3 Volunteers Needed

- **ARTICLE 33 BOARD OF AUDITORS Section 1: The Board of Auditors shall consist of at least three parishioners none of whom are members of the Parish Council. The Board of Auditors shall be elected at the last Parish Assembly preceding an election from among those who have not served on the Parish Council for the year being audited and who are not candidates for election to the Parish Council. The Board of Auditors shall have the financial competency to properly execute its responsibilities**



Closing Prayer – Fr. Steven



Back-up slide

ARTICLE 31

- **Section 4:** The quorum for a Parish Assembly under local By-laws shall be as high as possible in such number of parishioners in good standing as its By-laws may determine. If a quorum cannot be achieved, no vote can be taken. If a quorum is not present , the Parish Assembly shall be called a second time within twenty-one (21) days. At such time, decisions may be taken by the number of parishioners in good standing present, with the exception of matters pertaining to the purchase, sale or encumbering of Parish property, in which case a quorum of parishioners in good standing shall be required.